

Memo

To: Honorable Mayor and City Council
From: Robin Bowman – Public Works Superintendent
Date: January 13, 2015
Re: Skid Loader

The City has in the 2015 Capital Improvement Budget **\$22,000** for a new skid loader. Staff has received quotes on the State Bid for **\$38,389.00**. Lano Equipment Inc. in Shakopee has also offered the City **\$16,000** for trade in for our existing skid loader. The total cost with trade in would be **\$22,389.00**. Exceeding our CIP by **\$389.00** on this CIP item.

Staff is recommending the City purchase the skid loader for the amount of **\$22,389.00**. This would be an overage of **\$389.00** in the CIP fund on the skid loader. However, the overage is minimal and could likely be made up through savings on a future CIP item.

*Attached is the State Bid quote from Lano Equipment Inc. of Shakopee, MN
Attached is a quote for skid loader from Ziegler Cat*

Note, RDO was asked to provide a quote and as of 1/8/15, no quote has been received.

Council Action Requested:

Motion to approve the attached quotes from Lano Equipment INC of Shakopee, MN in the amount of **\$22,389.00**



Established in 1946

3021 W. 133rd St. • Shakopee, MN 55379 • Phone 952/445-6310 • Fax 952/496-0263 • www.lanoequip.com



NAME Robin Bowman
 BUSINESS City of Tonka Bay
 ADDRESS 4901 Manitow Road
 CITY, STATE, ZIP City of Tonka Bay Mn. 55331
 PH # 952-474-2947
 CELL PH # _____
 FAX # _____
 EMAIL RBowman@cityoftonkabay.net

INQUIRY # 1
 DATE Jan 7-2015
 TERMS Cash Prices
 DELIVERY 60-90 days
 PRICES QUOTED ARE F.O.B.:
Delivered

WE ARE PLEASED TO QUOTE ON YOUR INQUIRY AS FOLLOWS:

STATE CONTRACT # 71059

QUANTITY	DESCRIPTION	PRICE	AMOUNT
(1)	NEW Bobcat S590 Skid loader (A91 opt PK5) TIER 4 66 hp - 2100 lbs Rated Capacity GLASS Cab - heater - AIR Conditioning - Sound Reduction Cab ACCESSORIES PACKAGE - POWER QUICK TACH DELUXE PANEL WITH Keyless start - 7 & 14 Pin Controller High Flow Hyd. Pump 26.7 GPM - Block Heater 2-Speed high & Low 11.0 MPH - 3rd seat belt Hydraulic Bucket Positioning (Self Leveling) SJC - Selectable Joystick Controls Air Ride Seat - AM/FM Weather Radio 10x16.5 HD, 10PR TIRES. 68" L.P. Direct bucket w/edge (All std. Equipment)		
	Complete Bid \$	38389.00	
(1)	LESS USED New Holland L170 (2010) Skid loader - 932 Hours & Bucket Complete (-16000.00) NET TRADE \$		22389.00
	* NOTE: UGARY EST. TRADE PRICE # 2850.00?		
		Subtotal	22389.00
		Tax	Exempt
		Fees	0.00
		Total	22389.00

QUOTED BY: JOE LANO

ACCEPTED BY: _____



901 WEST 94TH STREET
 MINNEAPOLIS, MN 55420-4299
 952/888-4121
 800/352-2812

City of Tonka Bay
 Attn: Robin Bowman
 4901 Manitou Road
 Tonka Bay, MN 55331
 Robin,

Ziegler Inc. proposes the following equipment for your consideration per MN/DOT state bid contract # 71060:

- 1.0 Cat 242D
- 2.2 Pressurized Cab, Heater/Defroster, Air Conditioning, Door
- 2.4 Air Suspension Vinyl Seat with Heat
- 2.5 Electric Work Tool Control
- 2.6 Two Speed Control
- 2.7 Electric Quick Coupler
- 2.12 Ride Control
- 2.14 Advanced Display with Back Up Camera
- 2.15 XPS High Flow Hydraulics
- 2.17 Radio AM/FM, CD, Bluetooth
- 2.18 Pattern Changer
- 2.20 Dual Self Leveling
- 2.21 Extra Heavy Duty Battery
- 2.26 Proportional Hydraulics
- 2.33 Cat XD Tires, 10 x 16.5
- 3.8 Bucket, 72" General Purpose with Bolt on Cutting Edge

Machine Sell Price:	\$46,843.00
Less Trade Allowance – NH LS170	<u>(\$18,500.00)</u>
Total Sell Price	\$28,343.00