

Memo

To: Honorable Mayor and City Council
From: Robin Bowman – Public Works Superintendent
Date: November 25, 2014
Re: One Ton Truck / Flat bed and Crane

The City has in the 2014 Capital Improvement Budget **\$32,000** for a new pickup truck. Staff has received quotes on the State Bid for **\$31,338.18**. Midway Ford has also offered the City **\$5,000** in trade in for our existing truck. The total cost with trade in would be **\$26,013.18**.

In addition, Staff would like to add a flat bed and crane to the truck. This would make it more of a utility truck. This would expedite our emergency response times by being preloaded with our chainsaws, hand tools, fuel tank, and power crane. It will also make it safer and reduce liability in pulling pumps in lift stations and tree limbs off streets. The flat bed will also be used as a work bench for hydrant and pump repair. The flat bed and crane are estimated to cost **\$15,119.00** – from Towmaster Truck Equipment.

In July, the City had **\$23,000** set aside for a lawnmower. The total cost of the mower after trade in was **\$3,382.80**. This left an excess balance in the CIP of **\$19,617.20**.

Staff is recommending the City purchase the truck with a flat bed and crane. The **\$55,000** combined budget for the truck and mower would reach \$44,514.98. This would be an overall savings of **\$10,485.02** in the CIP fund.

*Attached is the State Bid quote from Midway Ford
Attached is the recommended quoted for flat bed/crane from Towmaster
Attached is a quote for flatbed/crane from Aspen
Attached is a quote for flatbed/crane from Truck Utilities*

Council Action Requested:

Motion to approve the attached quotes from Midway Ford and Towmaster in the amount of **\$44,514.98**.

Midway Ford Commercial
 Fleet and Government Sales
 2777 N. Snelling Ave.
 Roseville MN 55113



Travis Swanson
 651-343-6212
 tswanson@rosevillemidwayford.com
 Fax: 651-330-4833

T81 Contract # 74464
2015 F350 4x4- Super Cab- 8' Box 158" WB

Standard

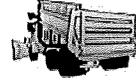
Vehicle will include the following required OEM equipment if not part of standard base package.

Automatic Transmission	Split Bench Front Seat Seating	Base Package Floor Covering
AM/FM Radio	Standard Base Upholstery	Dual Front Air Bags
Tow Hitch	4-Wheel ABS Brakes	Front Tow Hooks
Tilt Wheel	Air Conditioning	Matching Full Size Spare Tire
	Bumpers w/Rear Step	

Options	Code	Price	Select	Exterior Colors		Select
Uplifter Switches	66S	\$107	x	Blue Jeans Metallic	N1	
Block Heater	41H	N/C	x	Vermillion Red	F1	x
Cloth 40/20/40 Seat	1S	\$85	x	Green Gem Metallic	W6	
Camper Package	471	\$137	x	Pale Adobe Metallic	LQ	
E-Locking 4.30 Axle	X4M	\$333	x	Tuxedo Black Metallic	UH	
LT275/70R18E AT Tires	TDX	\$107	x	Sterling Grey Metallic	UJ	
18" Steel Wheels	64F	\$389	x	Ingot Silver Metallic	UX	
Brake Controller	52B	\$230	x	Oxford White	Z1	
200 Amp Alternator	67D	\$64	x	Interior Colors		
Power Group	90L	\$763	x	Steel only (color for XL)		
Roof Clearance Lights	69Z	\$48	x	Extended Service Contracts		
				5yr/100000m F250/350 Gas 4x2	Cost	Select
				5yr/100000m F250/350 Gas 4x4	\$885	
				5yr/100000m F250/350 Diesel 4x2	\$1,015	X
				5yr/100000m F250/350 Diesel 4x4	\$935	
Option Total		\$2,263			\$1,080	
				More time and mileage options available		
Base Price		\$26,082.00		You must have a active FIN code to participate in this		
Options Price Totals		\$2,263.00		purchase contract : FIN code # _____		
Trade-In		-\$5,000.00		Purchase Order required prior to order placement		
Extended Warranty		\$1,015.00		Payment due upon agreed vehicle acceptance		
Transit Impr Excise Tax		\$20.00		Name of Organization _____		
Tax Exempt Lic		\$40.75		Address _____		
6.5% Sales Tax		\$1,517.43		City, State, Zip _____		
Document fee		\$75.00		Contact Person/ Phone # _____		
Sub total per vehicle		\$26,013.18		Contact's e-mail address and fax # _____		
Number of Vehicles		1		Midway Ford Acceptance Signature _____ Date _____		
Grand Total for all units		\$26,013.18		PO # _____		
Acceptance Signature				City, State, Zip _____		
Print Name and Title				Contact Person/ Phone # _____		
Date				Contact's e-mail address and fax # _____		
				Midway Ford Acceptance Signature _____ Date _____		



Towmaster, Inc.
 61381 US Hwy. 12, Litchfield, MN
 Phone: 800-462-4517 / 320-693-7900



Truck Equipment - Cutting Edges - Asphalt Repair Equipment

FX: 320-693-7921

STATE CONTRACT #84884 & 83039

Parts FX: 320-593-5703

Bill To:
 TONKA BAY, CITY OF
 4901 MANITOU ROAD
 TONKA BAY, MN 55331

Cust#: P446
 Phone: 952-474-2947
 FAX: 952-474-6538

Ship To:
 TONKA BAY, CITY OF
 4901 MANITOU ROAD
 TONKA BAY, MN 55331

Phone: 952-474-2947
 FAX: 952-474-6538

Contact:

Contact:

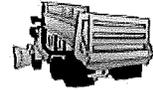
PO#	QUOTE No.	Terms	Created Date	Latest Rev Date	Appx. Ship Date
	12855-TME	NET 30 DAYS	11/17/2014	11/17/2014	
Trk VIN		MO #	CO #	Salesman	Tim Erickson
Freight Instructions:		Build Instructions:	Other Credit:	Other Charge:	
F.O.B. LITCHFIELD, MN		ALUMINUM PLATFORM			

ATTENTION: ROBIN BOWMAN 84884 - 83039

Qty	Part No.	Description	Discount Rate:	0.00%	Price Each	Net Amt
1	9902571	OSP Badger ALUMINUM AB8N 8'X82" W/37.5 RUNSILLS (FORD)			3,135.00	3,135.00
8	9903631	OSP Badger ALUMINUM 6" Long Members in lieu of 4" Standard			17.00	136.00
1	9903634	OSP Badger ALUMINUM Rear Stake Pockets with Banding Rail			129.00	129.00
1	9901537	OSP Badger Chassis mtg kit for 10,000 lb and under GVWR Chassis - 2 sets 1/2" U-bolts and 2 FMVSS 301 shear plates w/hdwe			86.00	86.00
1	9901557	OSP Badger Installation of flatbed per specifications			576.00	576.00
1	CUSTOM	Custom Equipment Pkg consisting of: Steel Reinforcement under flatbed for crane mounting to Alum Platform			576.00	576.00
1	9901111	INSTALLATION OF FMVSS LIGHT PKG			255.00	255.00
1	9901112	ICC BUMPER			129.00	129.00
1	9901113	INSTALLATION OF ICC BUMPER			192.00	192.00
1	9901608	CRANES LIFTMOORE ELECTRIC 206REL 2000# 6500-LB MOMENT			6,480.00	6,480.00
1	9901627	CRANES INSTALLATION OF ELECTRIC CRANE			633.00	633.00
1	9901647	BODY Crane Pedestal, Mounting Plate, installed complete			1,401.00	1,401.00
1	CUSTOM	Custom Equipment Pkg consisting of: 12K Jackstand and mounting for crane side of flatbed, installed			780.00	780.00
1	9903413	OSP option 34-55271 FLUSH MOUNTED "D" RING CARGO TIE-DOWNS Standard 6000 lbs. capacity tie-down Set of 6 Installed			611.00	611.00



Towmaster, Inc.
61381 US Hwy. 12, Litchfield, MN
Phone: 800-462-4517 / 320-693-7900



Truck Equipment - Cutting Edges - Asphalt Repair Equipment

NOTE: If changes are made to an order after a P.O. has been issued, a FEE may be assessed and a revised or new P.O. MUST BE submitted to reflect changes.

Visit us online at www.towmastertruck.com

Accepted By: _____

Date: _____

Price:	\$15,119.00
Discount:	\$0.00
Other Credit (see above):	\$0.00
<u>Net Cost:</u>	<u>\$15,119.00</u>
Sales Tax:	\$0.00
Other Charge (see	\$0.00
Freight	\$0.00
<u>Total:</u>	<u>\$15,119.00</u>



CORPORATE HEADQUARTERS: 9169 Pillsbury Avenue South, Bloomington, MN 55420-3556 - Phone: (953) 655-2525 - Fax: (953) 655-7169 - Website: www.aspenequipment.com

Cust Name: City Of Tonka Bay
 Contact: Robin Bowman
 Phone: 952-474-7694
 Fax: 952-474-8538

Quote Number: CITY OF TONKA BAY-25-AUT-41855-12-17-11
 Quote Date: 8/7/2014

Aspen Equipment is pleased to offer the following quotation for your consideration

Qty	Part/Spec Number	Description	Price
1	1.0 320999004	3203-PRX, Elec, 3,200 @ 3 ft., 7' to 11' power, manual to 15', FM Control 3,200 lbs. capacity Crane rating of 10,000 ft. lbs. Maximum lifting capacity of 3,200 lbs. at 3 ft. 30 ft. /min. single line speed Hoist with self-locking brake to prevent slippage Continuous power rotation Automatic overload protection system Swivel block with hook and safety latch 12 volt DC, series wound, 1.9 hp hoist motor 62 ft. of 7/32" aircraft quality cable Meets OSHA 1910.180 requirements Meets ANSI B30.5 safety standards	\$10,300.00
1	3.16 320980001	Man out; up/down outriggers for 3203 or smaller, single rear wheel	\$1,230.00
1	7.2	Modify Rear Bumper Area for Outriggers	\$769.00
1	7.48	Spring Build-up for body leveling (SM Crane, 3k and smaller)	\$495.00
1	1.227 CUSTOM	30"H Pedestal & reinforcement for up to 3000 series crane	\$2,081.00
1	1.229 CUSTOM	Boomrest for pedestal syle crane mount	\$440.00
1	Aspen Equipment Co	Modify aluminum platform to accept crane and pedestal	\$602.00
1	4.076 143-256	Scott 8' x 96" Magnum HD body w/ Extruded Aluminum Flooring	\$4,389.00
1	Scott Tafo	Actual flatbed length is 8' Aluminum crossmembers 4"x3" I-beam style Crossmembers 16" on center Aluminum Longsills 4" I-beam style (6" req w/hoist) ICC lighting kit 7" Aluminum outer rail Outer banding rail with stake pockets (1-5/8" x 3-3/4") Accent striping	
1	4.175 141-177	Scott Bulkhead, 42" x 95" Straight	\$542.00
1	4.179 141-203	Scott Rear Tail Skirt 96" x 7" with Lights	\$232.00
1	9.56 1809055	Flatbed style hitch plate, 2"x2' Receiver hitch, ICC bumper, 20,000# G.T.W.	\$447.00
1	9.98 20224	7-way flat pin trailer socket	\$107.00
1	11.01 01080031	Minimizer poly fender pair, fits 19.5" wheel (Mounting Brackets Req'd)	\$518.00
1	11.011 B100BTPA	Poly mounting brackets/Minimizer 19.5 fenders (Set of 4)	\$248.00
1	11.067 07050003	ECCO Back-up alarm	\$94.00
1	11.198 7960A	ECCO Amber LED strobe light, 5 1/2" DIA, 5.6" H, Class 1	\$335.00
2	11.204 3860A	ECCO 2" x 6" Grommet Mount Amber LED Strobe, Class 1 (EACH)	\$258.00

Continued On Next Page

Submitted by,

Mark Lundeen
 612-719-4414

- * F.O.B.: Bloomington, MN (Unless otherwise specified)
- * Equipment Specifications subject to change
- * Quote valid for 30 days from date of quotation

* Chassis modifications including, but not limited to alterations or relocation of components related to fuel tanks, air tanks, brakes, exhaust systems, battery boxes, protrusions above and below the frame rails, shortening or lengthening frame rails and the like will be added to the selling price. **Mfg's Surcharges may be added to this quotation.

Exhaust Systems: With the new EPA mandated diesel exhaust systems for 2007 and newer many changes are taking place. Manufacturers are often unable to depict accurately how the exhaust systems are configured and have difficulty stipulating whether certain components (i.e. FTOs and pumps) may fit in the confined spaces beneath the truck. 2007 EPA COMPLIANT DIESEL EXHAUST SYSTEMS CANNOT BE MODIFIED, RELOCATED OR REPLACED BY ASPEN EQUIPMENT. Due to evolving designs, Aspen Equipment can not maintain expertise on every chassis/engine/transmission/exhaust configuration possible, regardless of who orders or specifies it. Nor can Aspen Equipment guarantee that a chassis ordered today will not change in design prior to delivery from the factory. Therefore, Aspen Equipment does not warrant that quoted products can be installed on a chassis without modifications to the chassis or products installed. As such, Aspen Equipment will not be responsible for the cost of modifications due to exhaust systems conflicting with the installation of quoted products. Aspen Equipment will make every reasonable effort to ensure that installations are completed without additional charges to the customer.



CORPORATE HEADQUARTERS: 9160 Pillsbury Avenue South, Bloomington, MN 55420-3696 - Phone: (952)866-2626 - Fax: (952)866-7167 - Website: www.aspenequipment.com

Cust Name: City Of Tonka Bay
Contact: Robin Bowman
Phone: 952-474-7694
Fax: 952-474-8538

Quote Number:
CITY OF TONKA BAY-2E-AUT-41855-12-17-11

Quote Date: 8/7/2014

Aspen Equipment is pleased to offer the following quotation for your consideration

Qty	Part/Spec Number	Description	Price
2	11.286 50-60700-3	Rubber Grommet for strobe lights	\$8.00
2	11.413 20-2304	Protech Alum 24"x24"D"x80" Underbody Box, Single drop polished alum. door	\$1,634.00
1	Aspen Equipment Co	Water ket bracket to hold 3 keys	\$329.00
1	Aspen Equipment Co	Projected price increase for 2015	\$1,250.00
	Trade-In	2015 Ford F350 Trade in pick up box Serial#	

Tax Note: Applicable sales tax and/or FET estimates will be confirmed and added to the final invoice

Submitted by,	Quote Sub Total:	\$26,265.00
	Trade in Allowance:	\$700.00
	Estimated Sales Tax:	\$0.00
Mark Lundeen 612-719-4414	Total:	\$25,565.00

- * F.O.B.: Bloomington, MN (Unless otherwise specified)
- * Equipment Specifications subject to change
- * Quote valid for 30 days from date of quotation

* Chassis modifications including, but not limited to alterations or relocation of components related to fuel tanks, air tanks, brakes, exhaust systems, battery boxes, protrusions above and below the frame rails, shortening or lengthening frame rails and the like will be added to the selling price. **Mileage surcharges may be added to this quotation.

Exhaust Systems: With the new EPA mandated diesel exhaust systems for 2007 and newer many changes are taking place. Manufacturers are often unable to depict accurately how the exhaust systems are configured and have difficulty stipulating whether certain components (i.e. PTOs and pumps) may fit in the confined spaces beneath the truck. 2007 EPA COMPLIANT DIESEL EXHAUST SYSTEMS CANNOT BE MODIFIED, RELOCATED OR REPLACED BY ASPEN EQUIPMENT. Due to evolving designs, Aspen Equipment can not maintain expertise on every chassis/engine/transmission/exhaust configuration possible, regardless of who orders or specifies it. Nor can Aspen Equipment guarantee that a chassis ordered today will not change in design prior to delivery from the factory. Therefore, Aspen Equipment does not warrant that quoted products can be installed on a chassis without modifications to the chassis or products installed. As such, Aspen Equipment will not be responsible for the cost of modifications due to exhaust systems conflicting with the installation of quoted products. Aspen Equipment will make every reasonable effort to ensure that installations are completed without additional charges to the customer.

TRUCK UTILITIES

INC

2770 5th Avenue South
Fargo, ND 58103

2370 English Street
St Paul, MN 55109

5320 Kansas Avenue
Kansas City, KS 66106

October 2, 2014

City of Tonka Bay

Attention: Robbin Bowman

In response to your request for a quote on a platform body with crane to be fitted on a 2014-15 Ford F-350 SRW pick-up chassis.

Prices taken from Minnesota State Contract# 83038 and 69465

Knapheide PVMX-838C platform body 78" wide 8'3" long; 2" nominal tongue and grooved treated wood floor. Stake pockets to accept 2" x 4" nominal lumber on rear and sides. 5" structural long sills. 11 gauge high strength cross-members. 12 gauge high strength side and end rails. Painted factory black combined with factory E-coat rust protection. Reflectorized sealed lights in "shock resistant" rubber grommets with weatherproof connectors. Mud flaps.

- Knapheide PVMX 838C platform \$1,685.00
- Installation of PVMX-838C platform \$ 670.00
- 1/8" tread plate deck in lieu of wood add \$ 345.00
- With outside tie rail on both sides and rear \$ 240.00
- 35" slip in tapered bulkhead \$ 525.00
- 5/8" thick pull plate with safety chain rings and 5" wide ICC bumper \$ 700.00
- Mount 2-1/2 in receiver tube into pull plate \$ 100.00
- RV socket \$ 100.00
- IMT 3203i elect/hydraulic crane, 4,000# max lift capacity \$8,547.00
Includes one manual extension to 11 feet from center of rotation
On/off tethered controls (bang bang controls)
- Manual out (right side), crank down outriggers (needed for SRW chassis) \$2,109.00
- Boom support \$ 523.00
- Reinforce platform for crane \$2,802.00
- Installation kit for electric cranes \$ 347.00

Total w/o options \$18,693.00

Options

- One hydraulic extension in lieu of one manual Add \$1,643.00
- Additional manual extension Add \$ 190.00
- On/off radio crane controls Add \$1,028.00
- Proportional radio crane controls Add \$1,225.00
- Additional chassis leaf (may be needed) \$ 747.00

Prices do not include any applicable tax.
FOB St Paul, MN 55109

Thank you

Paul Warner
651-393-2274

